

iM Global Partner expands in Spain

A growing market and ambitious growth plans

Madrid - September 26, 2022 - iM Global Partner has announced it is expanding its distribution team in Iberia and is also creating a new sales hub combining its Iberia and Offshore US / Latin America offices.

Jamie Hammond, Deputy CEO - Head of International Distribution at iM Global Partner said: "In order to further leverage on recent successes in Spain and capitalize on the synergies between our Iberia and Offshore US / Latin American markets, we have decided to create a hub between our Madrid and Miami offices under the leadership of Alberto Martínez Peláez in Madrid."

As part of this development, iM Global Partner has hired Patricia Martin Sanchez as sales associate working in the Madrid office.

Patricia previously worked in a sales role with BrightGate Capital in Madrid and has also worked at the research think tank Elcano Royal Institute and the Spanish Ministry of Foreign Affairs.

She studied politics and international relations at the University of London, did a postgraduate degree in Security at the University Institute General Guierrez Mellado & UNED and studied at the Chartered Institute for Securities & Investment.

The combined team will comprise four people including: Alberto Martínez Peláez, Luis Solórzano, Melissa Alvarez and Patricia Martin Sanchez.

Alberto Martínez Peláez said: "We have been steadily increasing assets in Spain on our core funds like Polen Focus US Growth, Memnon European Equity and iMGP US Value. And now our innovative products from Dynamic Beta Investments are shining in the alternatives space. These products have been able to deliver strong crisis alpha while traditional fixed income, equities, and even some absolute return funds have been suffering."

"I am delighted to be a part of this next step in our growth plans for the Iberia/Latin America regions."

About iM Global Partner

iM Global Partner is a worldwide asset management network. It selects and builds long-term partnerships with talented and independent asset management companies through direct capital ownership. iM Global Partner is present in 12 locations across Europe and the United States and provides its clients with access to the best management strategies of its Partners. It represents around US\$34 billion of assets under management as of end August 2022.
